



TRAUMA ACTIVATION FEE CALCULATOR WORKSHEET

Input your hospital's benefit premium			(Common 20-30%)
Percentage of Trauma Patients with uncollectable fees			(Common 25%)
Margin that your facility expects to receive for Trauma services			(Common 10%)
Total Trauma Activations Per Year			(Last year total)
Typical amount of time staff spend on each trauma activation			(Common 2 hours)
% Medicare Patients		Likelihood to pay (%)	(Common 40%/90%)
% Commercial		Likelihood to pay (%)	(Common 25%/50%)
% Medicaid		Likelihood to pay (%)	(Common 10%/10%)
% Self Pay		Likelihood to pay (%)	(Common 25%/2%)

Reimbursement for Trauma Service Coverage/Day

	Hourly Salary	FTE per Activation	
RN - ED			(Common \$27/3.5)
Lab - all staff			(Common \$21/1.5)
Radiology - all staff			(Common \$24/2.5)
Respiratory Therapy - all staff			(Common \$24/1.0)
House Supervisor			(Common \$42/1.0)
EVS - all staff			(Common \$11/1.0)
OR Management			(Common \$37/1.0)

Trauma Coordinator Time

Salary of Trauma Coordinator/hour		(Common \$31)
Number of Trauma Coordinators (FTE's)		(Common 1)
Hours per Activation		(Common 1.0)



Trauma Registrars			
Salaries of LPN/hour (Trauma Registrars)		(Common \$18)	
Number of Trauma Registrars		(Common 2)	
Hours of work per activation		(Common 1.0)	
Trauma Medical Director			
Annual Administrative Stipend of Trauma Medical Director		(Common \$33,000)	
Number of Trauma Medical Directors		(Common 1)	
Employed Trauma Surgeons			
Annual Salary of Employed Trauma Surgeons		(Common \$444,000)	
Number of Employed Trauma Surgeons (FTE's)		(Common 4)	
% of time employed surgeons spend on trauma		(Common 30%)	
Reimbursement for Trauma Service Coverage/Day			
	Coverage Days	Daily Rate	
Orthopedics			(Common 365 days, \$1,000 stipend)
Neurosurgery			(Common 365 days, \$1,000 stipend)
Maxo/Facial			(Common 365 days, \$400 stipend)
Cardiovascular Surgery			(Common 365 days, \$500 stipend)
General Surgery			(Common 100 days, \$1,000 stipend)
Supplies & Equipment			
Average cost of PPE Per Trauma Team Member			(Common \$12.50)
Number of PPE's needed per activation			(Common 9)
OR Standby			
Hourly OR Standby Cost			(Common \$168)
Average Standby Time (Hr)			(Common 2)
CT Standby			
Hourly Radiology Standby Cost			(Common \$62)
Average Standby Time (Hr)			(Common 2)

www.TraumaActivationFee.com



Now go to www.TraumaActivationFee.com and find out what your TAF might be

www.TraumaReadyConsulting.com

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